



## **WHO WE ARE**

When it comes to selecting a professional project services company – there really is a difference between STJ and the others. We are not a company that tries to source and be everything to every client. We are focused and driven by payments.

We have a specialized focus on the payments industry and remain connected with our clients, consultants and the industry. Unlike other contracting companies, you hire STJ and its extensive network of payment professionals. Our growth in size and presence in the industry is largely through our partnering, referrals and repeat business from our clients.

## **WE FIND THE RIGHT PEOPLE**

STJ was created by a select group of innovative payments experts to develop a unique network of qualified technical and business consultants. Our clients rely on STJ for their payment resourcing and project fixed deliverable needs. We are viewed as a leader today because we have continuously sustained our clients' trust and demonstrated the ability to identify and attract highly skilled payment domain experts, quickly and affordably, to meet their resourcing needs.

The way we do our job today, and the character and integrity of the people representing STJ, separate us from all other staff placement and services firms. Our firm culture is based on a strong belief in our core values. We attract and retain very strong people who are passionate about payments. They must demonstrate leadership, maturity, initiative and a strong work ethic – in addition to their relevant payment domain knowledge. STJ can never be thought of as just another diverse IT staffing generalist or resume clearing house supplier.

The backbone of our business is providing professionals that can develop, implement and support software systems focused in electronic payment solutions from end to end:

- Payment Origination and Transaction Acquiring
- Real-time Switching and Routing
- Transaction Authentication and Authorization
- Cards Processing and Management

## **WE UNDERSTAND YOUR BUSINESS**

STJ can speak your language. We have been around the block for awhile. The STJ principals have an average of 26 years in the payment business; our knowledge rubs off for our clients. It shows when we talk to them about their business pains and problems. It shows when we interview and establish skill set and experience with our consultants. The reason it shows is because we understand the payments industry. We have been there as engineers, consultants, project managers and senior executives. We have walked in your shoes and understand what is important. We keep abreast of trends, technology, emerging products and services in the payments industry.

## **WHAT MAKES STJ DIFFERENT**

We understand the unique and complex world of payments. We understand the requirements of hiring managers struggling to keep up with project requests in the highly competitive payments landscape. Every engagement is different. Each client presents a unique set of challenges, requiring a flexible response. This is very different than selling a can of soup. STJ fits the need in the marketplace for clients who recognize the value of a niche supplier who can provide knowledgeable people who understand high availability payment transaction processing. We provide our clients payment experts who understand their business and can immediately add value to project deliverables. We can do that because we know their business. It is what makes us different. STJ - we're just not your typical resume clearing house.

### ***Quick Facts:***

- > **Location:** Lacey, Washington
- > **Areas of expertise:** High Performance Transaction Processing, Retail/Wholesale Payments, Development, Business Analysis, Performance Tuning, Disaster Recovery, Subject Matter Expertise, Conversion/Migrations, QA Testing, UAT, Regression Testing.
- > **Clients:** Financial Institutions, Credit Unions, Merchant Acquirers, Merchant Processors, EFT Processors, EFT Networks, Switches and Merchant Retailers.
- > **Staff:** Exclusively senior level. Most have extensive operational and technical experience in payments.